

# SC21 relationships training specification

# SC21 relationships Special Interest Group

#### confidential

#### SC21 community

report title

SC21 relationships training specification

ref SBAC-ENT-RPT-08-0008 (1.0)

#### issue

date

11 January 2008

**Tel** +44 (0) 2070 914 500

Fax +44 (0) 2070 914 545

Email sc21@sbac.co.uk

Web www.sbac.co.uk/sc21

issue

Awareness and understanding of the following tools and techniques

## a. the relationship code of practice

To deliver an awareness and understanding training of the code of practice, it benefits and role within the SC21 programme

## b. Relationship Management Matrix (RMM)

To deliver an awareness and understanding training the purpose and functionality of the RMM tool, including the gap analysis, and multiple customers assessment.