

Aerospace SMEs – Funding to Improve Competitiveness & Growth in the ‘New Normal’



SC21 – Continually improving and accelerating the Competitiveness and Capability of the UK's Aerospace Supply Chains



Endorsed and supported by BEIS, AGP, DGP, OEMs and Industry supporters



Increase Productivity



Reduce Quality costs



Accelerate Competitiveness



Optimise Delivery



Improve Relationships



Boost Quality and Delivery Performance





*Civil Aerospace Accelerator programme to increase Competitiveness and Growth and achieve Excellence performance
£10m Government Grant funding (matched by Industry)*



Agreed Performance Targets



Internationally recognised framework to improve operational effectiveness by achieving delivery and quality excellence



Immediate help for SMEs to start their SC21 journey

Programmes are designed to help suppliers with their continuous improvement in the face of increasingly capable competition



- £10 Million of Grant Funding over 3 years ending Mar 2022*
- Target Improve > 60 UK Businesses
- Typical grant/ aid per project ~ £120k
- Maximum 26 month duration



Competitiveness



Growth



Productivity



Engagement
Profiling and Application



Assessment



Programme of
Improvement



Re-assessment



Engagement
Profiling and Application



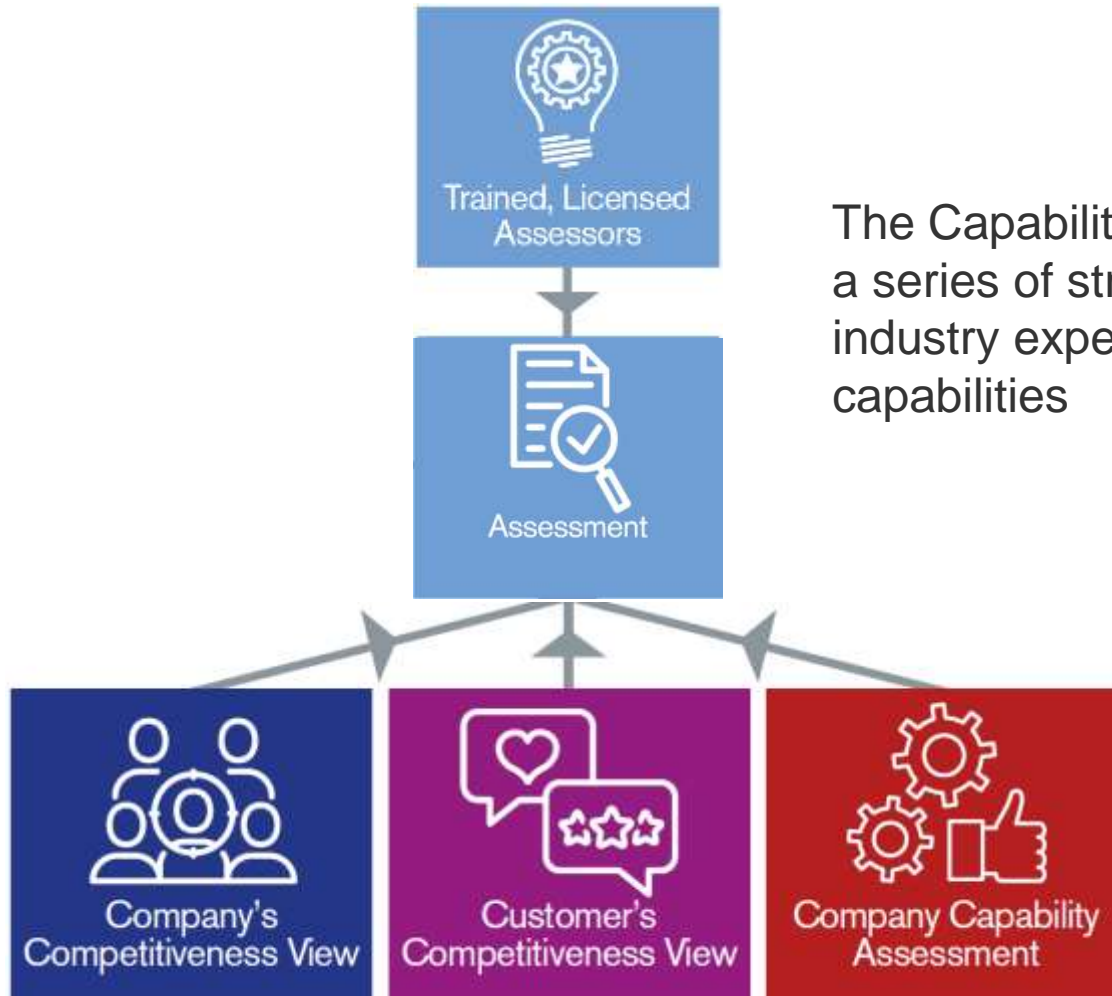
Assessment



Programme of
Improvement

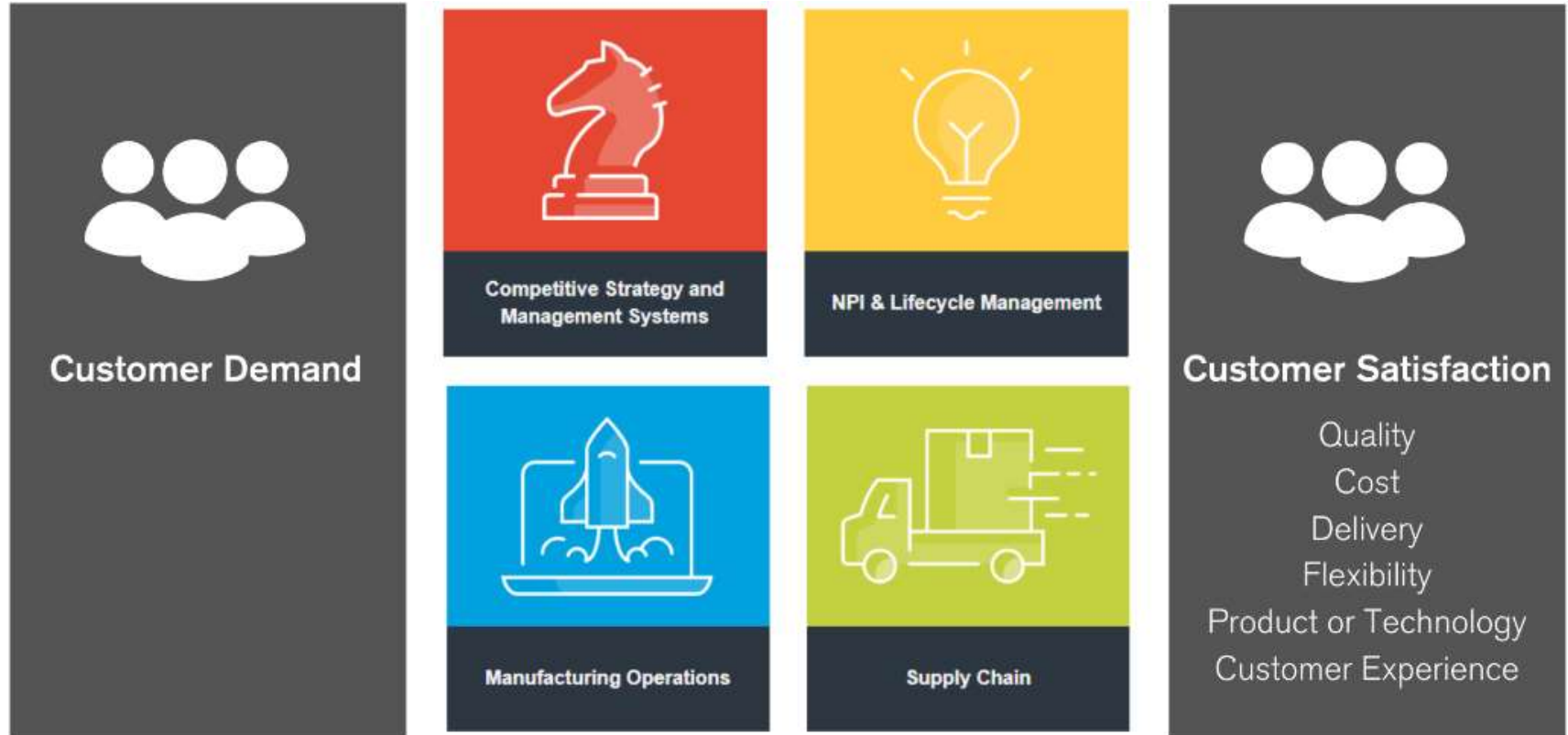


Re-assessment



The Capability Assessment (CA) consists of a series of structured questions led by an industry expert that examine the company's capabilities

- **GRANT Funding is 100%**
- A fixed day rate for Assessors and Assistant Assessors. Value of CA = ~£11,350
- Re-assessment Value of RCA = ~£8250



The NMCL Score is based on the 6 Customer Satisfaction Criteria



Engagement
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Assessment



Programme of
Improvement



Re-assessment



- A syllabus of 122 Improvement Modules
- Content has been agreed by a broad panel of industry experts
- Delivery of support in training, coaching and mentoring tailored to your needs is
- Conducted by a group of Approved Providers
- matrix of Approved Providers from which they can choose



Typically improvement plans for SMEs have been £100-£120k

The Provider network does not have fixed rates, each agreement for support will be by local agreement between the Beneficiary and the chosen Provider

GRANT Funding for improvement phase will be “in kind” (matched hours to value of support)

Who is eligible for this funding?

The beneficiary must be:-

- Located in the UK (Place/Business Environment)
- **Supply goods or services to a civil Aerospace OEM or their supply chain** (Industrial Strategy)
- **Ideally be a SME as defined by the EU**
- Aligned with the Aerospace Sector Deal (Industrial Strategy)
- Able to satisfy Financial Due Diligence checks undertaken by the Accounting Body (Place/Infrastructure)
- Willing to undertake an agreed improvement project in the UK (Place)
- Willing to meet their obligations set out in the Beneficiary Agreement
- Be endorsed for suitability by the Grant Authority
- Be endorsed for suitability at Main Gate by the Aerospace Sector board/BEIS
- Willing to commit to increase productivity and growth (Infrastructure)
- Willing to commit to increase firm level GVA and profitably (Infrastructure)
- Have evidence of successful Continuous Improvement (CI) (Infrastructure)
- Have evidence of good Delivery and Quality performance to their customers (Infrastructure)
- Invest in innovation and Research and development (Ideas)
- Be targeting business growth within the next 3 years (Business Environment)
- Exploit the results from or in the UK (Ideas)
- Invest in technical education and skills to support high value jobs (People)

Colin Harsant

Managing Director & CEO



Phil Hart

Executive Chair & CTO

MEP Limited



Peter Bruch
Managing Director
AE Aerospace Ltd



[Click here](#)

If you wish to Express an Interest or visit www.sc21.org.uk, becoming a SC21 Participant is **free!**

Any questions?

- Talk with the SC21 Programme Office or send an email at sc21@adsgroup.org.uk
- Follow our page on LinkedIn:  www.linkedin.com/showcase/ads-sc21